

# INLAND EMPIRE NEXT GENERATION PROGRAM & RECEPTION

Thursday, October 14, 2010

Dave & Buster's

4821 Mills Circle ♦ Ontario, CA 91764 ♦ +1 909 487 1557

Program Agenda

6:30 – 7:00 pm Registration  
 7:00 – 8:00 pm Program  
 8:00 – 9:00 pm Networking Reception

## Creative Leasing Strategies in Today's Market

Please join us for the ICSC Inland Empire Next Generation Program and Reception. Rumor has it retail transactions in our market are picking up momentum. Learn first-hand the creative ways retailers and landlords are completing transactions in this challenging environment. Discover which retailers are finding unique opportunities, while other retailers have halted their expansion. Share the room with experts who will discuss their approach and motivation in creating deals. Identify their strategy behind site selection, deal structure, operational shifts in their business, and how landlords and retailers are bridging the gap between each of their needs and expectations.

The ICSC Next Generation program is designed for real estate professionals who are seeking to develop their careers and build relationships in the shopping center industry and offers the unique opportunity to meet and interact with their peers, share experiences, exchange ideas and advice in an interactive yet relaxed environment. Next Generation is also open to seasoned professionals who wish to give back to the industry. Members and non-members are welcome.

Moderator

**Richard Rizika**, Executive Vice President, CB Richard Ellis

Panelists

<b>Jeffrey Forman</b> Real Estate Director Anna's Linens	<b>Nadia Gilmore</b> VP West Coast Leasing Combined Properties	<b>Allison Lynch</b> VP Asset Management Watt Companies, Inc.	<b>Terry Takeda</b> Director of Real Estate Goodwill Industries
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Southern California Next Generation Program Planning Committee

**Mario Alvarez Jr.**, Program Co-Chair, Guardian Companies; **Meghan Kruger**, Program Co-Chair, Lewis Retail Centers; **Maryl Haire**, Southern California Next Generation State Chair, Epsteen and Associates; **Bryan Ley**, Program Planning Committee Chair, HFF, L..P.; **Melissa Adams**, SouthBay Pavilion; **Robin Bhalla**, Combined Properties; **Matthew Christensen**, Investment Properties, LLC; **Andrew Fang**, USC; **Mitchell Hernandez**, CB Richard Ellis; **Jack Lee**, Amazon Financial Corp.; **Morgan Patterson**, Nadel Architects; **Stephanie Skrbbin**, Lee and Associates; **John Sharpe**, Komar Investments LLC

**THANK YOU TO THE FOLLOWING COMPANIES WHO HELPED TO SPONSOR THIS EVENT:**



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**Registration Fees:**

	Advance Fee	On-Site Fee
Member:	\$35	\$50
Non-Member:	\$50	\$65
Student Member:*	\$15	\$15
Student Non-Member:	N/A	\$25

\*Must be an ICSC student member to qualify for student rate. Verification will be requested

\*\*There are no refunds or cancellations

\*\*\*Advanced registration closes Oct 11

**ICSC Meeting Contact:** Casey Adams  
(949) 224-3830 or cadams@icsc.org

Register online at [www.icsc.org/2010N72](http://www.icsc.org/2010N72) or by fax at (732) 694-1800

2348-2010N72-CA

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Your membership I.D. # \_\_\_\_\_ E-mail \_\_\_\_\_

**METHOD OF PAYMENT**

Check or money order made payable to ICSC for \$ \_\_\_\_\_  MasterCard  VISA  Amex  Discover

Name (as it appears on credit card) \_\_\_\_\_ Signature \_\_\_\_\_

Credit Card Number (include all digits) \_\_\_\_\_ Expiration Date (month/year) \_\_\_\_\_

*For registration instructions, see reverse. Duplicate form for additional registrations.*

► **HOW TO REGISTER**

Complete the registration form on the reverse side and use one of the following to send in your form. For fastest registration visit us online at [www.icsc.org](http://www.icsc.org) or fax this form. Advance registration is encouraged.

**Fax:** +1 732 694 1800 (Credit card registrations only)

**Online:** [www.icsc.org](http://www.icsc.org) (Credit card registrations only)

**Mail:** International Council of Shopping Centers  
P.O. Box 26958, New York, NY 10087-6958

► **ON-SITE REGISTRATION**

Checks and credit cards (MasterCard, VISA, American Express, Discover) are the only form of payment accepted when you register on-site. No cash accepted on-site. Make checks or money orders payable to ICSC.

► **REGISTRATION DEADLINE**

All registrations, including fax registrations, must be received at ICSC by 12:00 noon ET three business days before the meeting. *No refunds or cancellations will be given at any time.*

► **INFORMATION**

If you have any questions regarding meeting registration, please call the **ICSC Information Center** at **+1 646 728 3800**. For information about the program, call the ICSC Meeting Contact listed on the reverse side.

For directions to the site, please contact the venue at the phone number provided on the reverse side.

Any disabled individual desiring an auxiliary aid for this meeting should notify the ICSC Meeting Contact listed on the reverse side at least two weeks prior to the meeting.

*Members and non-members are welcome to attend.*